

WHY CHOOSE OPTCHAIN?

	Optchain	Other Solutions
Experience & Financial Strength	✓ > 35 years in compliance projects, self-funded and profitable company	✓ < 10 years of experience, externally funded
Customer Support	✓ 24/7 availability, multilingual (4+ languages)	✓ Limited availability, 1–2 languages
Geographical Presence	✓ Americas, Europe, Asia	✓ Mainly Europe
Certifications	✓ B CORP – ISO 9001:2015, Ecovadis – PACT – ISO 14044:2006	✗ Few or no third-party certifications
Traceability Scope	✓ Complete, by product or batch; inter-tier transactional traceability	✓ Limited
Data Capture	✓ From raw material to consumer	✓ Limited
Supplier Onboarding	✓ Automated support and engagement tools, Tier N integration	✓ Manual integration or limited to Excel file import
Multi-level Risk Management	✓ Risk analysis and mitigation using AI	✓ Limited
Pricing	✓ Transparent pricing, highly competitive	✓ Hidden costs or rigid flat rate
Automated Reporting & Declarations	✓ Automatic submission of compliance reports	✓ Manual or semi-automated report generation
Interoperability	✓ ERP, MES, CRM,... 3000+ ERPs integrated	✓ Limited
Flexibility & Scalability	✓ Highly flexible and scalable – ready for any type of ESG compliance	✗ Very limited
Security	✓ SOC II	✗ No certification
Collaboration Features	✓ Granular visibility control and simplified partner collaboration	✓ Limited or siloed visibility

WHY OPTCHAIN FOR EUDR?

	Optchain	Other Solutions
EUDR Traceability (Operators & Products)	✓ Full transactional tracking (product or batch), inter-tier coverage	✓ Limited, not connected
Automated DDR	✓ Generation, validation, sharing, archiving for Operators and Traders	✓ Manual or semi-automated generation
Collaborative Data Collection (DDRs, Docs, Geolocation)	✓ Seamless EUDR data integration, multilingual support	✓ Siloed data, limited engagement tools
Advanced Mapping & Geolocation	✓ Bulk import (CSV, GeoJSON), map view, small plot (<4ha), harvest	✓ Manual or partial entry
Deforestation Analysis	✓ Auto-detection of risk zones (protected area, indigenous land, forest...)	✗ Very limited
Country Risk Assessment	✓ Auto public risk indicators per site	✗ Very limited
EUDR Product Identification	✓ Identification based on HS codes and standardized references	✓ Partial or manual validation
Compliance Document Management	✓ Upload into campaigns, centralization, granular permissions	✓ Isolated files, not linked to entities or operations