

## OUR MISSION

OPTEL's Customer Care Department is committed to delivering high-quality, value-added programs and services to enhance the customer experience while maximizing your productivity and return on investment.

We offer a complete portfolio of services and products in collaboration with OPTEL's Project Management teams and your local Account Directors.

Our innovative Service-Level Agreement offer includes phone, email and remote assistance with many options, such as Virtual Tech Support using the cutting-edge smart-glasses solution.

Other programs include on-site production support, personalized training and spare-parts packages.

OPTEL cares about building strong partnerships with its customers, which is why our dedicated team is 100% committed to delivering customer satisfaction with a personalized touch.



ON-SITE PRODUCTION SUPPORT, TRAINING, SPARE PARTS
AND AN INNOVATIVE SERVICE-LEVEL AGREEMENT –
DISCOVER EVERYTHING OPTEL HAS TO OFFER!

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## **SERVICE-LEVEL AGREEMENTS**

## TECHNICAL SUPPORT PLANS 24/7 Global call center support

BENEFITS reduces down	Guaranteed response time reduces downtime	Personalized support matched to your unique solution	24/7 technical support
	Global support network	Support requests routed to best available resource	Global queue prioritization

	Basic <sup>1</sup>	PREMIUM	ELITE	ELITE PLUS	VP PREMIUM
ANNUAL SERVICE FEE per site/plant	Annual (1 Line) Additional lines can be added.	Annual (1 Line) Additional lines can be added.	Annual (3 Lines) Additional lines can be added.	Annual (Up to 20 lines in same location)	Flexible term, paired with your Verify Platform
CASE ALLOCATION	5 cases/line	5 cases/line	5 cases/line	Unlimited	5 cases/year
ACCESS TO 24/7 CALL CENTER	Not available	YES	YES	YES	YES
FIRST-RESPONSE TIME	< 24 hours <sup>2</sup>	< 4 hours (Severity 1)	< 2 hours (Severity 1)	< 1 hour (Severity 1)	< 1 hour (Severity 1)
ON-SITE TECH SUPPORT	Dispatched upon availability	Dispatched upon availability	48 hours³	24 hours³	N/A
REMOTE ASSISTANCE VIA OPTEL VTS SMART- GLASSES TECHNOLOGY	Available for purchase	Available for purchase	Available for purchase	Includes 1 kit per site, hardware and SaaS license	Available for purchase
DEDICATED OPTEL POINT OF CONTACT 4	N/A	N/A	N/A	Included	N/A

OSM SLA is required for all customers with an active OSM (PROD) environment.

24/7 Support for Verify Platform is available. Refer to your specific SaaS agreement/contract. Premium Verify 24/7 support is available; contact us.

- 1 First year free of charge.
- **2** Subject to regular business hours.
- 3 Refer to contract for details. Response-time guarantee effective after mutual agreement to dispatch and customer approval of cost estimate. Elite customers receive 48-hour on-site support for P1 severity, at their expense. Elite Plus customers receive 24-hour on-site support for P1 severity, at their expense. On-site support for APAC customers is only available within 72 hours, or best available, depending on plant location; please inquire.
- 4 OPTEL's "dedicated point of contact" is a service project manager or equivalent, available during local business hours to resolve issues and to coordinate intervention of technical expert(s) if required. Case counting and root-cause analysis are also available.





## **ON-SITE TRAINING PACKAGES**

#### **SELECT ONE OF OUR TURNKEY TRAINING PROGRAMS:**

BASIC TRAINING Operator Skills	PRODUCTION LINE MANAGEMENT Supervisor Skills	SERIALIZATION SPECIALIST Maintenance and Troubleshooting Skills	OPTEL SYSTEM CONFIGURATION Manager Skills	OSM AND LINEMASTER CONNECTORS Batch Management Skills	KOMPANO TRAINING Warehouse
TRAINING PROGRAM	OBJECTIVES				
Be able to operate OPTEL systems with functional production-line- operator proficiency	Be able to operate OPTEL systems with functional production- line-supervisor proficiency	Be able to keep OPTEL systems up and running with serialization- specialist proficiency	Be able to manage OPTEL systems with functional administrative proficiency	Be able to manage a batch and analyze reports	Be able to operate Kompano with functional warehouse-clerk proficiency
TARGET AUDIENCE					
<ul><li>Operators</li></ul>	<ul> <li>Production line supervisors</li> </ul>	Maintenance engineers	<ul><li>Plant managers</li><li>Project managers</li><li>IT system administrators</li><li>QA validation specialists</li></ul>	<ul> <li>IT system administrators</li> <li>Process order administrators</li> <li>Batch schedulers</li> <li>Product database administrators</li> <li>Production line supervisors</li> </ul>	<ul> <li>Warehouse personnel</li> </ul>
TRAINING METHODS	— THEORY AND HAND	DS-ON			
Practice on your existing lines	Practice on OPTEL simulators	Practice on a serialized line and on OPTEL simulators	Practice on OPTEL simulators	Practice on OPTEL simulators	Practice on OPTEL Kompano device
DURATION					
1 day per group (minimum 2 groups/ 2 days)	3 days	2 weeks	1 week	3 days	1 day per group (minimum 2 groups/ 2 days)
TRAINING CAN BE HELD AT YOUR FACILITY					
•					•
TRAINING CAN BE HELD AT OPTEL ACADEMY TRAINING CENTER					
		•	•		
NUMBER OF ATTEND	EES				
4	6	4	6	6	4





## **CUSTOMER CARE — REMOTE TRAINING**

#### OPTEL TRAINERS HELP YOU SELECT THE RIGHT CLASS FOR YOUR NEEDS

DENIFFIE	Quick, convenient and personalized training	Clear, predetermined training objectives
BENEFITS	Training developed for the specific audience and skill level	Experienced, qualified technical trainers

We offer a wide range of remote training modules on our various systems and solutions. We cover everything from barcodes to serialization to system maintenance — a learning opportunity that is provided by our expert technical trainers and delivered wherever you happen to be.

REMOTE TRAINING MODULES  Offered in 30- to 90-minute sessions					
Advanced Vision Parameters — OCV, 1D and 2D barcodes	Serialization — Latest Updates	OSM Overview	Verify Platform Overview	Bartender	Electrical Schematic
LineMaster Overview and Configuration	System Components and Preventive Maintenance	OPTEL Bridge Connectors Overview	PharmaProof and InspectProof Product Tracking	Layout Configuration	Russian Crypto Code
Optical Setup	Audit Trails	Introduction to Kompano	Grading Notion	LineMaster Reports	Operator Skill Training





## **CUSTOMER CARE — SPARE PARTS**

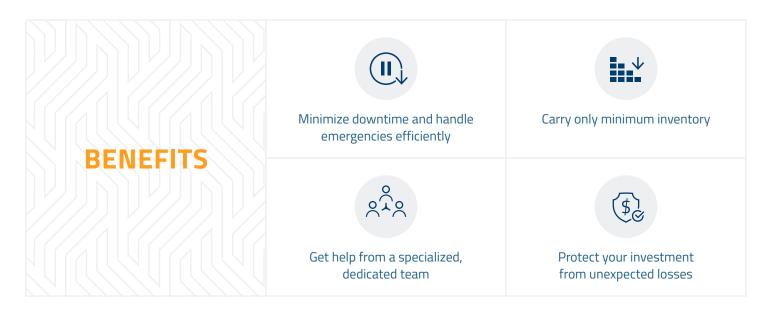
#### MANAGE THE UNEXPECTED WITH OPTEL'S SPARE-PARTS SERVICE!

#### Be prepared for the unexpected – maintain your critical and recommended spare-parts bundles on-site today

OPTEL helps you choose the right parts matched to your specific solution, with flexible purchase terms for single-line or multi-line packages. We will coordinate your quotes and work with third-party inventory management programs. Find the parts you may require immediately or in the future, à la carte or in packages, with our comprehensive, customized spare-parts lists:

- Recommended list
- Critical list









### OPTEL VTS — VIRTUAL TECH SUPPORT

#### **CUTTING-EDGE SMART GLASSES DELIVER VIDEO CONFERENCE SOLUTIONS**

OPTEL's "SEE-WHAT-I-SEE" SOLUTION, powered by AMA XpertEye











**GLASSES WEARER** 



INTERNET CONNECTION Wireless, 5G, Ethernet GUEST CHANNEL – EASY, UNLIMITED SHARING AND TELECONFERENCING ABILITY IN REAL TIME

- A mobile, hands-free and easy-to-use remote assistance solution using smart glasses
- Simultaneous display for glasses wearer and remote observers, OPTEL support or others
- Secure, real-time audio and video calls without limit on minutes, data or distance
- Easy-to-use whiteboard offering full-color annotations, document sharing and photo capture
- Improves collaboration between your teams and external partners
- Reduces downtime useful for remote training and distance learning

- Expert guidance anytime, anywhere!
- Reliable and completely secure workspace using Confidential Mode
- Multiple configurations and industry-leading software available for a wide variety of smart glasses and wearables
- Supports Industry 4.0 initiatives and pairs with Proceedix automated work instructions
- Annual SaaS license includes specialized training and personal technical support delivered by AMA
- Can be hosted on internal IT networks and adapted to corporate enterprise solutions. Enhanced security and control via single sign-on functionality. VPN compatible.

#### OPTEL's "SEE-WHAT-I-SEE" SOLUTION, powered by AMA XpertEye

VUZIX M400 OBSERVER	<ul> <li>Vuzix M400 smart glasses with quick mounts fitting every major brand of safety glasses</li> <li>Samsung A52 smartphone (32 GB) locked with AMA software</li> <li>USB battery back-up for extended calling, quick recharging of glasses or phone</li> <li>AMA advanced software (SaaS agreement)</li> <li>AMA guest software provides email or SMS-based invitations for easy teleconferencing</li> <li>All cables, chargers and tools organized in a customer carrying case, ready for travel or easy shipment</li> </ul>
SERVICE FEES	<ul> <li>First-year SaaS-based contract included in hardware purchase</li> <li>Annual renewals of custom terms; annual contract includes software updates</li> </ul>
TRAINING AND DOCUMENTATION	• Four hours of remote training on hardware and software and online support via AMA portal





## **OPTEL CREW**

#### **CONTRACT-LENGTH PRODUCTION SUPPORT — DIRECTLY AT YOUR FACILITIES!**

# A DEDICATED TEAM OF WELL-TRAINED EMPLOYEES, READY AND AVAILABLE TO DELIVER OUR HIGHEST LEVEL OF CUSTOMER SERVICE

## GET YOUR OWN OPTEL RESOURCE





Employees Specially Trained on Your Solutions



Instant On-Site Assistance



Hands-On Training and Demos



Experienced Resources

- Technical experts focused on your objectives, offering great product knowledge and tips to maximize your OPTEL solution
- Dedicated 1:1 OPTEL resource, with service perfectly adapted to the needs of line-level operations or internal PMO team
- Direct access to internal OPTEL support and engineering resources
- Full-time, permanent employees dispatched to your location for targeted, scheduled assignments

## **YOUR CHOICE OF DURATION\***

1 month | 3 months | 6 months | 1 year

\*Other options also available





## **OPTEL CARE**SERVICE PROGRAM



ON-SITE SPECIALIST VISIT TO PROTECT AND MAINTAIN YOUR INVESTMENT

#### **ON-SITE SPECIALIST VISIT**

- Inspection of production lines
- Hardware and system maintenance
- Review of spare parts inventory
- Software life-cycle assessment

## ASSESSMENT REPORT AND EXPERT RECOMMENDATIONS

- Observation report
- Suggestions may include specific recommendations for production efficiency, equipment maintenance, calibration and safety
- Line wear-and-tear assessment
- Documentation and photos
- Scheduled maintenance recommendations

#### **POSSIBLE OUTCOMES**

- Maintenance service plan for software or hardware
- Process improvements
- Parts replacement/service of repair suggestions
- Possible solution enhancements

# EXPERTISE THAT MAKES THE DIFFERENCE



Contact us to **schedule your OPTEL Care visit today! customer.care@optelgroup.com** 











### WITH THE OPTEL EXPERIENCE, YOU CAN ALSO BECOME A TRACEABILITY EXPERT OR TRAIN YOUR TEAM:

**VISIT OUR DEMO CENTER** 

**ATTEND 30-MINUTE PRESENTATIONS ABOUT** TRACEABILITY AND SUPPLY CHAIN TOPICS

#### **LEARN MORE**

For more information on OPTEL's Customer Care service, visit optelgroup.com.



**HAVE QUESTIONS?** Chat with us: optelgroup.com

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